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# EOS Track Record

Mar 2021

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*We were on one side of the river and we set ourselves a goal: reaching the other side...*

## 1. Who we Are

*EOS Consulting is an Advisory Firm specialized in the Energy, Real Estate & Infrastructure sectors, which has been in business for more than 25 years, and which was founded on a guiding principle: using knowledge as a tool to improve.*

EOS is the result of the combination of its own history and the ability to continue to investigate the here and now in order to get us prepared for the future, starting from today: this is the EOS' model. EOS was founded and is being led by excellent professionals with expertise and knowledge which are unique on the market. They are able to approach and anticipate their clients' real needs, providing innovative and dedicated solutions.

EOS is an expertise hub which gathers primary professions, and which is constantly evolving thanks to the training and profile specializations which allow it to operate. Such profiles are, for instance, Technical Advisors, Project & Construction Managers, Business Development Advisors, Engineers and Technical Experts.

Through this studying and development path, EOS continues to fuel its ability to foresee its clients' future needs so as to innovate and trigger change and flexibility mechanisms, including those related to the adaptation to new business needs. In this regard, the operative Team's constant evolution allows it to predict and seize market opportunities and, therefore, to continually consolidate EOS' culture.

The human value, dedication and professionalism of its Team together with the daily cooperation and sharing of expertise allow EOS to promote innovation and change, enabling it to create integrated solutions that contribute to the building of an increasingly sustainable future.

## 2. Sectors and Services

*EOS Consulting is structured in four Business Units based on the **respective areas of consulting: Technical Advisory, Project & Construction Management, Business Development Advisory & Technical Assessment and Financial Services.***

EOS has structured its own organization so as to best meet its Clients' needs and offer increasingly tailored and professional services which are highly specialized and can be applied to various fields, from the Energy to the Real Estate & Infrastructure sectors, always valuing the experiences and skills acquired through its different collaborations.

EOS is structured in five Business Units based on the respective areas of consulting: Technical Advisory, Project & Construction Management, Business Development Advisory (including services of Engineering & Technical Assessment) and Financial Services.

The proposed activities range from technical consultancy for the purpose of verifying a project's financial viability and evaluating the prerequisites for the sustainability of investments, to the monitoring, validation and direct management of the project phases related to the engineering and implementation of the transformation and development processes.



Technical Advisory



Project & Construction Management



Advisory on Business Development



Financial Services

## 2. Sectors and Services

>> **TECHNICAL ADVISORY\_** EOS Consulting has a broad-spectrum preparedness and a high level of specialization thanks to the professional experience acquired in both sectors where it has provided **Technical Due Diligence** and **Project Monitoring** to numerous clients, both Financial Institutions/Banks and Institutional Investors, as part of investment processes such as financing and/or Merger & Acquisition operations.

>> **PROJECT & CONSTRUCTION MANAGEMENT\_** EOS carries out all the designing activities related to the executive phases of implementation, coordination and audit of an intervention, in order to monitor the consistency of time spent and costs with the corresponding estimates. A reliable and rigorous monitoring of the different processes allows our clients to constantly check on the project, to respect the Client's needs and, during the works, to verify the quality of the construction phase in relation to the budget planned so as to avoid delays and unforeseen changes in costs.

>> **ADVISORY ON BUSINESS DEVELOPMENT\_** EOS carries out all the Client's support activities, from the first preliminary phases aimed at guaranteeing the identification and assessment of the investment opportunities and the proper development of the valuation process' execution phases in compliance with the expected timelines, costs and financial performances. All of this is done with the constant supervision of the intervention up to the final stages of the project's completion.

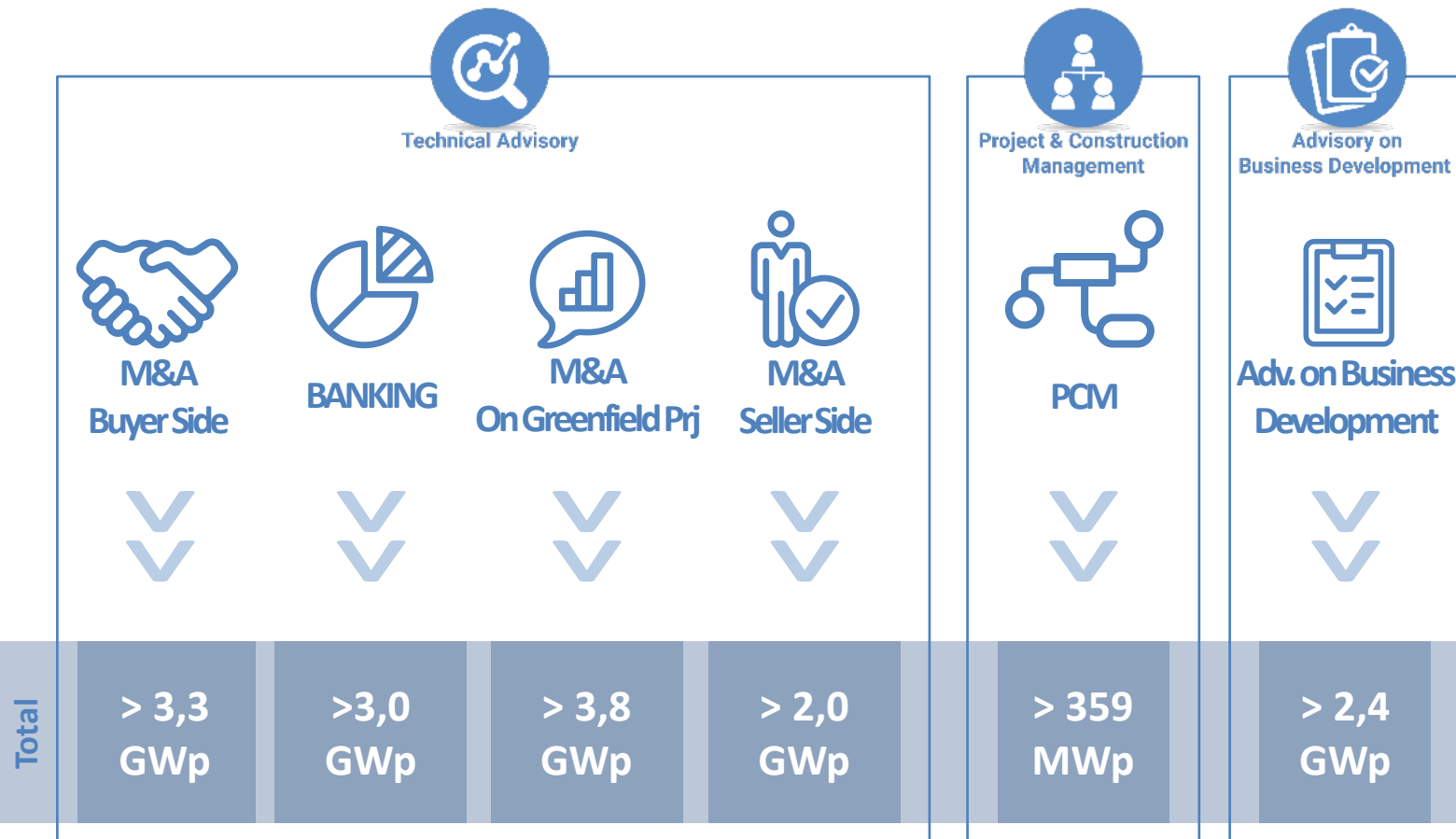
>> **TECHNICAL ASSESSMENT\_** EOS carries out all the Client's support activities , from urban design (aimed at defining the implementation tools' technical content) to the project profiles necessary to define the intervention in everyone of its sections and details, following the reference rules and regulations.

>> **FINANCIAL SERVICES\_** EOS carries out all the activities related to the drawing up of feasibility studies and the development of business plans aiming at creating and developing entrepreneurial initiatives in different economic sectors. Thanks to its twenty-year experience with the main national subsidized tools, EOS assists its clients with their relations with Managing Authorities, after verifying that the required conditions are satisfied. EOS helps them both in the presentation and assessment of the project submitted and in the following phase of investment implementation, reporting and technical and administrative monitoring.



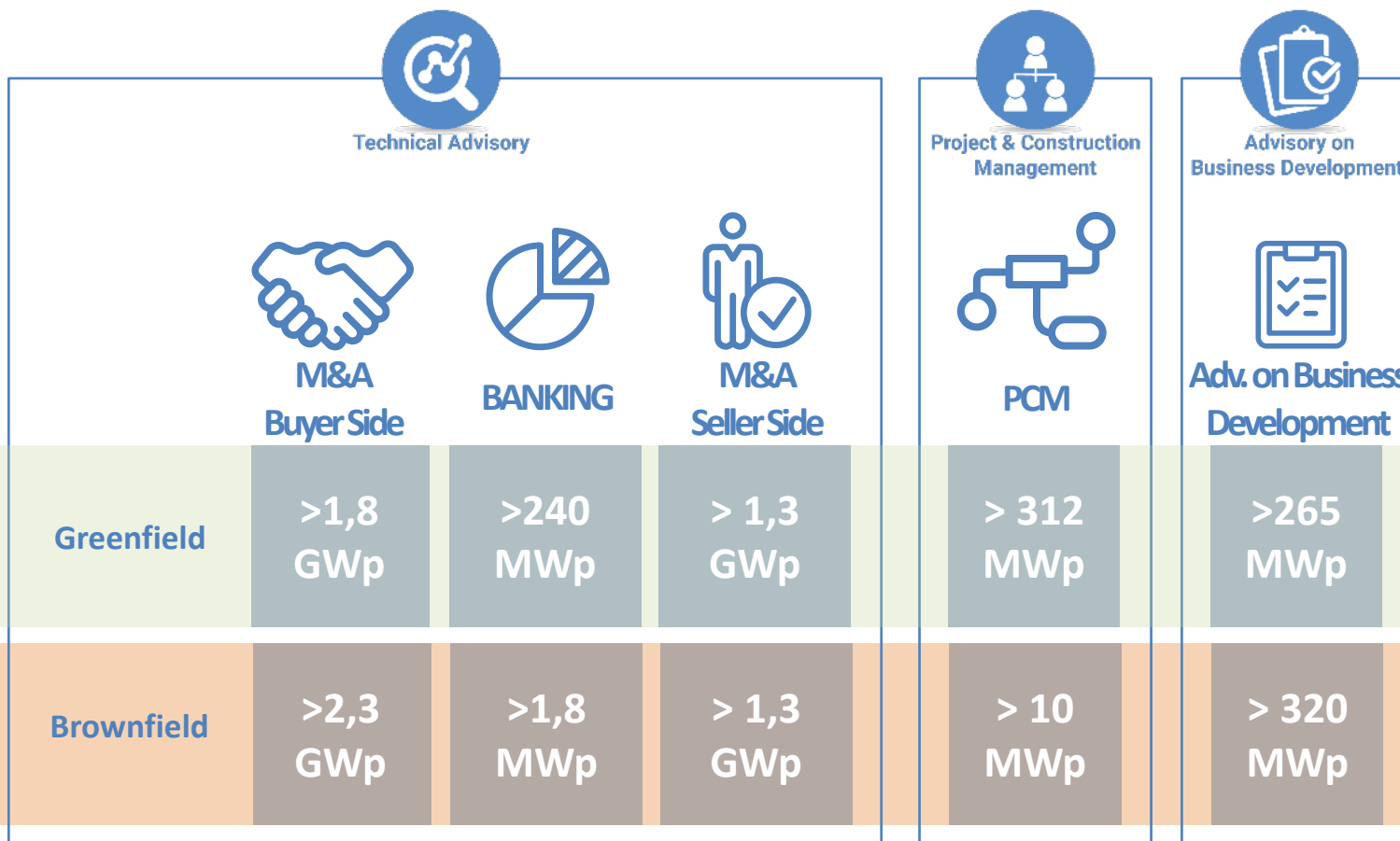
### 3. EOS Counter - ENERGY

(Ref. period 2015 - to date)



### 3. EOS Counter - PV

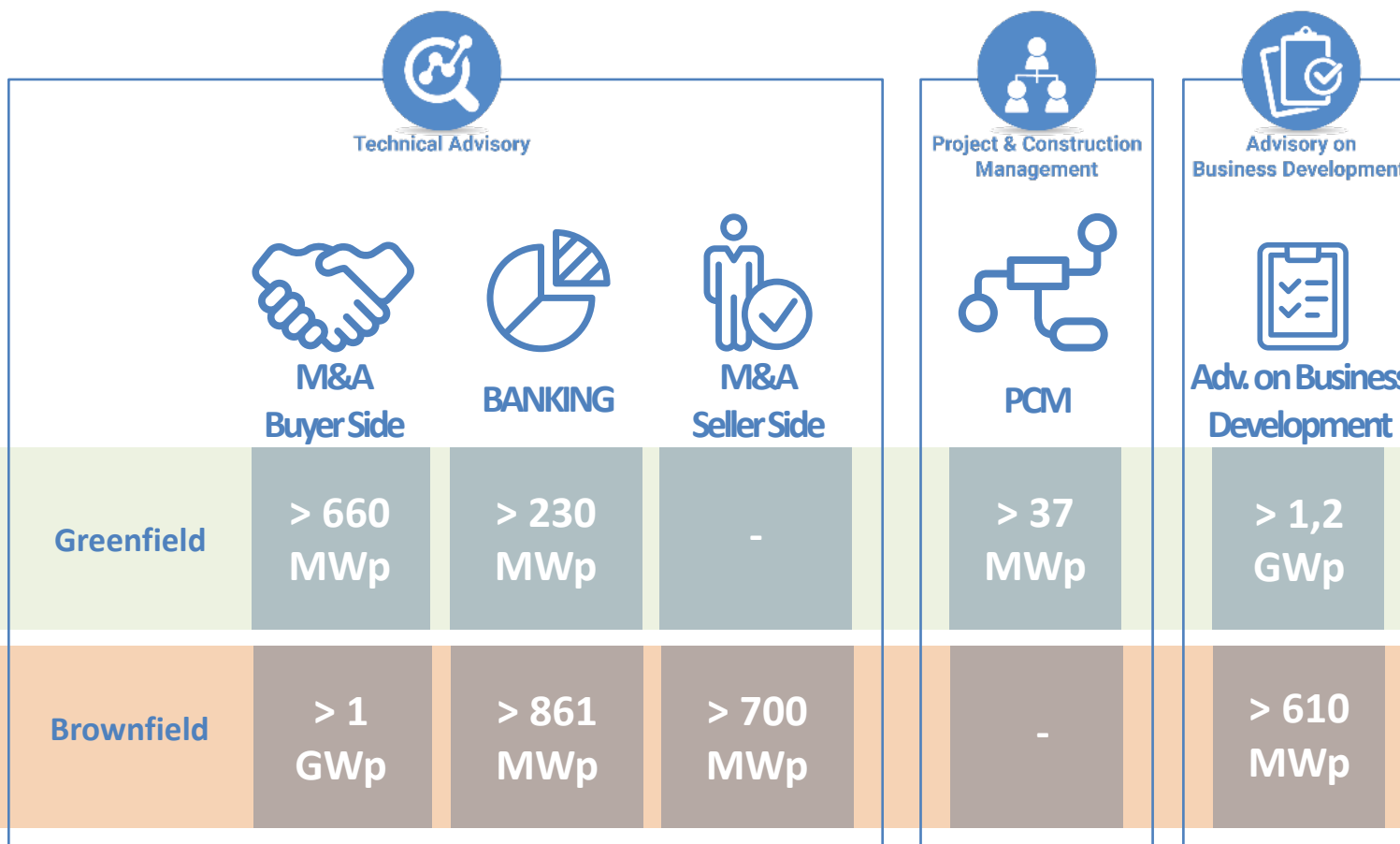
(Ref. period 2015 - to date)



CONFIDENTIAL

### 3. EOS Counter - WIND

(Ref. period 2015 - to date)





## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



M&A  
Buyer Side

### Brownfield Projects – M&A Buyer side



#### Not disclosable

**Client** > Primary investment fund  
**Plants amount** > N.A.  
**Global capacity** > 500+ MWp

**PV plants pipeline Project** | Different Regions, Italy

**2020 – in progress**

**Activity** > M&A acquisition process of a 500+ MWp PV portfolio in Italy



#### Tages – Dolmen

**Client** > Tages Capital SGR  
**SPV** > Different SPVs  
**Plants amount** > No 3 total  
**Global capacity** > 3 MWp

**PV plants pipeline Project** | Apulia Region, Italy

**2020**

**Activity** > M&A acquisition process of a portfolio composed by 3 PV plants in operation for a total power of about 3 MWp



#### Not disclosable

**Client** > Primary investment fund  
**Plants amount** > No 133  
**Global capacity** > 150 MWp

**PV plants pipeline Project** | Different Regions, Italy

**2020**

**Activity** > M&A acquisition process of a portfolio composed by 133 PV plants in operation for a total power of about 150 MWp

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



### Tages – Tulli

**Client** > Tages Capital SGR  
**SPV** > Different SPVs  
**Plants amount** > No 12 total  
**Global capacity** > 12,5 MWp

**Origis PV pipeline Project** | Different Regions, Italy

**2019-in progress**

**Activity** > M&A acquisition process of a portfolio composed by 12 PV plants in operation for a total power of about 12,5 MWp



### Tages – Emperor

**Client** > Tages Capital SGR  
**SPV** > Different SPVs  
**Plants amount** > No 35 total  
**Global capacity** > 40 MWp

**Origis PV pipeline Project** | Different Regions, Italy

**2019**

**Activity** > M&A acquisition process of a portfolio composed by 35 PV plants in operation for a total power of about 40 MWp



### Tages – Susi

**Client** > Tages Capital SGR  
**SPV** > Different SPVs  
**Plants amount** > No 7 total  
**Global capacity** > 14,5 MWp

**Susi Projects – PV pipeline Project** | Different Regions, Italy

**2019 – in progress**

**Activity** > M&A acquisition process of a portfolio composed by 7 PV plants in operation for a total power of about 14 MWp



### Not disclosable

**Client** > Primary investment fund  
**Plants amount** > No 43  
**Global capacity** > 32,6 MWp

**PV plants pipeline Project** | Different Regions, Italy

**2020**

**Activity** > M&A acquisition process of a portfolio composed by 43 PV plants in operation for a total power of about 32,6 MWp



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



### Not disclosable

**Client** > Primary investment fund  
**Plants amount** > No 30  
**Global capacity** > 37 MWp

**PV plants pipeline Project** | Different Regions, Italy

**2020**

**Activity** > M&A acquisition process of a portfolio composed by 30 PV plants in operation for a total power of about 37 MWp



### WRM – EU Project

**Client** > WRM  
**Plants amount** > No 13  
**Global capacity** > 10,2 MWp

**Polaris Project** | Different Regions, Italy

**2020**

**Activity** > M&A acquisition process of a portfolio composed by 13 PV plants in operation for a total power of about 15,2 MWp



### Clere – Masseria Saraceno

**Client** > Clere AG  
**Plants amount** > No 1  
**Global capacity** > 7 MWp

**PV plant** | Apulia Region, Italy

**2019**

**Activity** > TDD for acquisition of 1 PV plant already in operation



### Falck - Actelios

**Client** > Falck Spa  
**Plants amount** > No 3  
**Global capacity** > 13 MWp

**PV plants pipeline Project** | Sicily Region, Italy

**2019**

**Activity** > TDD for acquisition of 13 PV plant already in operation

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



### Blue Elephant

**Client** > BEEGO GmbH  
**Plants amount** > No 7  
**Global capacity** > 26 MWp

**Apricus Project** | Italy

**2018-2019**

**Activity** > M&A acquisition process of a portfolio composed by No 7 PV Plants in operation, for a total power of 26 MWp



### NextEnergy – Polaris

**Client** > NextEnergy Capital  
**Plants amount** > No 15  
**Global capacity** > 15,2 MWp

**Polaris Project** | Different Regions, Italy

**2019**

**Activity** > M&A acquisition process of a portfolio composed by 15 PV plants in operation for a total power of about 15,2 MWp



### Ardian-Ariel

**Client** > Ardian  
**Plants amount** > No 2  
**Global capacity** > 18,5 MWp

**PV plants pipeline Project** | Lazio and Apulia Region, Italy

**2019**

**Activity** > TDD for acquisition of 2 PV plants already in operation



### NextEnergy – Apollo

**Client** > NextEnergy Capital  
**Plants amount** > No 15  
**Global capacity** > 15,9 MWp

**Polaris Project** | Different Regions, Italy

**2019**

**Activity** > M&A acquisition process of a portfolio composed by 20 PV plants in operation for a total power of about 15,9 MWp



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



### Not disclosable

**Client** > Primary investment fund

**Plants amount** > No 1

**Global capacity** > 5 MWp

**PV plant** | Sicily Region, Italy

**2019**

**Activity** > TDD for acquisition of 1 PV plant already in operation



### EF SOLARE

**Client** > EF Solare Italia

**Plants amount** > No 30 total

**Global capacity** > 34 MWp

**ECONERGY Project** | Different Regions - Italy

**2018 - 2019**

**Activity** > TDD for acquisition off PV portfolio composed by 30 PV plants for a total power of 34 MWp



### F2i – RTR

**Buyer** > F2i SGR

**Vendor** > Terra Firma

**Plants amount** > No 130 total

**Global capacity** > 333,5 MWp

**Galileo - Step 1** | Different Regions - Italy

**2018**

**Activity** > TDD Acquisition for RTR of 130 PV plants for a total power of about 333,5 MWp

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



Banking

### Brownfield Projects – Banking



#### Basalt

**Sponsor** > Basalt infrastructure LLP.

**Plants amount** > No 73

**Global capacity** > 70 MWp

**Mareccio Project – Operating PV Pipeline** | Different Regions, Italy

**2020**

**Activity** > TDD Refinancing for a portfolio composed by No 73 PV plants in operation for a total power of 70 MWp



#### PLT

**Sponsor** > SEF Srl.

**Plants amount** > No 27

**Global capacity** > 25 MWp

**Operating PV Pipeline in Italy** | Different Regions, Italy

**2020**

**Activity** > TDD Refinancing for a portfolio composed by No 27 PV plants in operation for a total power of 25 MWp



#### Not Disclosable

**Sponsor** > Primary investment Fund

**Plants amount** > No 4

**Global capacity** > 4 MWp

**Operating PV Pipeline in Italy** | Different Regions, Italy

**2020**

**Activity** > TDD Refinancing for a portfolio composed by No 4 PV plants in operation for a total power of 4 MWp



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



### Not disclosable

**Client** > Primary market player  
**Plants amount** > No 6  
**Global capacity** > 18 MWp

**Operating PV pipeline project** | Sicily Region, Italy

**2019-in progress**

**Activity** > TDD for financing of 6 PV plants in operation globally sized 18 MWp



### ContourGlobal

**Sponsor** > ContourGlobal  
**Plants amount** > No 44  
**Global capacity** > 77 MWp

**Sunshine Project** | Different Regions, Italy

**2019**

**Activity** > TDD Refinancing for a portfolio composed by No 44 PV plants in operation for a total power of 77 MWp



### Viridis [PV – Finance]

**Sponsor** > Viridis Energie  
**Plants amount** > No 12  
**Global capacity** > 18 MWp

**Victoria Project** | Emilia Romagna and Marche Regions, Italy

**2019**

**Activity** > TDD for refinancing of 12 PV plants in Emilia Romagna and Marche Regions, for a total power of 18 MWp



### WRM - Luce [PV – Finance]

**Sponsor** > WRM Capital  
**Plants amount** > No 84  
**Global capacity** > 89 MWp

**Luce Project** | Different Regions, Italy

**2019**

**Activity** > Financing of an asset composed by 84 plants financed in leasing

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



### Not disclosable

**Client** > Primary investment fund

**Plants amount** > No 4

**Global capacity** > 16,5 MWp

**Operating PV pipeline plant** | Piemonte, Toscana Regions, Italy

**2019**

**Activity** > TDD for financing of a 4 PV plant pipeline already in operation for a global size of 16,5 MW



### EF SOLARE [PV – Refi]

**Client** > EF Solare Italia

**Plants amount** > No 100 total

**Global capacity** > 308 MWp

### EF SOLARE [PV – Refi]

**Client** > EF Solare Italia

**Plants amount** > No 33 total

**Global capacity** > 95 MWp

### F2i – RTR [PV – Refin]

**Buyer** > F2i SGR

**Vendor** > Terra Firma

### KOSMOS - FACILITY A Project | Different Regions - Italy

**2017-2018**

**Activity** > TDD refinancing Kosmos 1 Project, for a portfolio of No 100 PV plants in operation and subsidized under different Conto Energia, for a total power of about 308 MWp

### KOSMOS - FACILITY B Project | Different Regions - Italy

**2018 - 2019**

**Activity** > TDD refinancing Kosmos 2 Project – composed by No 33 PV plants for a total power of about 95 MWp

### Galileo - Step 2 | Different Regions - Italy

**2018**

**Activity** > TDD Refinancing (contextually to the M&A operation by the Sponsor) of RTR-Galileo portfolio, composed by 130 PV plants located in several Regions in Italy, for a total power of about 333,5 MWp



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



### Brownfield Projects – M&A Seller side



#### EF SOLARE

**Client** > EF Solare Italia  
**Plants amount** > No 290 total  
**Global capacity** > 853 MWp

**Project SUN** | Different Regions - Italy

**2020-2021**

**Activity** > Vendor TDD service for minority stake disposal of Italian PV portfolio composed by 290 PV plants for a total power of 853 MWp



#### Viridis

**Sponsor** > Viridis Energie  
**Plants amount** > No 12  
**Global capacity** > 18 MWp

**Victoria Project** | Emilia Romagna and Marche Regions, Italy

**2019**

**Activity** > Advisory for Vendor TDD of 12 PV plants in Emilia Romagna and Marche Regions, for a total power of 18 MWp



#### EAM

**Sponsor** > EAM  
**Plants amount** > No 2  
**Global capacity** > 6 MWp

**Operating PV Plants** | Friuli Venezia-Giulia Region, Italy

**2019**

**Activity** > TDD for Vendor TDD of 2 PV plants in Friuli Venezia-Giulia, for a total power of 6 MWp

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



**Not disclosable**

**Client** > Primary PV market player  
**Plants amount** > N.A.  
**Global capacity** > 100+ MWp

**Operating PV pipeline plant** | Lazio Region, Italy

**2019**

**Activity** > M&A Advisory services over potential sale of a 100+ MW PV Pipeline



**Not disclosable**

**Client** > International investment fund  
**Plants amount** > N.A.  
**Global capacity** > 40+ MWp

**Operating PV pipeline plant** | Different Regions, Italy

**2019**

**Activity** > M&A Advisory Vendor side, including yield and revamping plan analysis, on a portfolio of PV and Wind plants in Italy for an overall capacity of 40+ MWp (Solar pipeline).



## Brownfield Projects – Project & Construction Management



**Not disclosable**

**Client** > Primary Investment fund  
**Plants amount** > N.A.  
**Global capacity** > 100+ MWp

**Revamping of PV Plants** | Different Regions, Italy

**2020**

**Activity** > Project management services over the revamping activities on no. 2 Operating PV Plants globally sized 35+ MW



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



Adv. on Business  
Development

### Brownfield Projects – Advisory on Business Development & other



#### DIF

**Sponsor** > DIF Ampere Equity  
**Plants amount** > No 10  
**Global capacity** > 9,7 MWp

**Winch Project** | Apulia Region, Italy

**2020**

**Activity** > Energy Yield Analysis and revamping proposal on 10 PV plants in Apulia, for a total power of 9,7 MWp



#### Energia Tre

**Sponsor** > DIF Ampere Equity  
**Plants amount** > No 10  
**Global capacity** > approx. 10 MWp

**Archangel Project** | Apulia Region, Italy

**2020**

**Activity** > Advisory for potential Revamping/repowering of 10 PV plants in Apulia, for a total power of around 10 MWp



#### Not disclosable

**Client** > Reliable Investment Company  
**Plants amount** > No. 11  
**Global capacity** > 13,8 MWp

**Operating PV pipeline plant** | Different Regions, Italy

**2020**

**Activity** > Technical assistance in the evaluation of potential opportunities for revamping and repowering of PV plants already in operation globally sized 13,8 MW

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



M&A  
Buyer Side

### Greenfield Projects – M&A Buyer side



#### Bluefield

**Client** > Bluefield  
**Plants amount** > 10  
**Global capacity** > 10 MWp

**Greenfield PV projects** | Sicilia and Puglia Regions, Italy

**2019**

**Activity** > Advisory services for the acquisition and financing of a pipeline of N. 10 greenfield PV project to be erected in Sicilia



#### Glennmont Partners

**Client** > Glennmont Partners  
**Plants amount** > 4  
**Global capacity** > 330 MWp

**Greenfield PV projects** | Sicilia and Puglia Regions, Italy

**2019**

**Activity** > Advisory services for the acquisition of a greenfield PV pipeline to be realized in Sicilia, consisting of 4 PV project for a global expected capacity of 330 MW



#### Not disclosable

**Client** > Investment Company  
**Plants amount** > No. 3  
**Global capacity** > 183 MW

**Greenfield PV pipeline** | Different Regions, Italy

**2020**

**Activity** > TDD for potential M&A operations on 3 different greenfield PV plants to be constructed in Italy, for an expected capacity of about 183 MW



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



**Not disclosable**

**Client** > Energy Utility  
**Plants amount** > No. 1  
**Global capacity** > 70 MW

**Greenfield PV pipeline** | Puglia Region, Italy

**2020**

**Activity** > TDD for potential M&A operation on 1 greenfield PV plant to be constructed in Italy, for an expected capacity of about 70 MW



**Not disclosable**

**Client** > Primary PV Market Player  
**Plants amount** > No. 1  
**Global capacity** > 12 MW

**Greenfield PV pipeline** | Veneto Region, Italy

**2020**

**Activity** > TDD for potential M&A operation on 1 greenfield PV plant to be constructed in Italy, for an expected capacity of about 12 MW



**Not disclosable**

**Client** > Primary Investment Fund  
**Plants amount** > No. 9  
**Global capacity** > 310 MW

**Greenfield PV pipeline** | Different Regions, Italy

**2020**

**Activity** > TDD for potential M&A operations on 9 different greenfield PV plants to be constructed in Italy, for an expected capacity of about 310 MW



**Not disclosable**

**Client** > Energy Utility  
**Plants amount** > No. 10  
**Global capacity** > 200+ MW

**Greenfield PV pipeline** | Sicilia and Puglia Region, Italy

**2020**

**Activity** > Acquisition of a greenfield PV pipeline to be erected in Sicilia and Puglia Region

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



**Not disclosable**

**Client** > Energy Utility  
**Plants amount** > No. 1  
**Global capacity** > 50 MW

**Greenfield PV pipeline** | Veneto Region, Italy

**2020**

**Activity** > Acquisition of a greenfield PV project to be erected in Veneto Region



**Not disclosable**

**Client** > EPC and module supplier  
**Plants amount** > No. 4  
**Global capacity** > 100+ MW

**Greenfield PV pipeline** | Different Regions, Italy

**2020**

**Activity** > TDD for potential M&A operations on 4 different greenfield PV plants to be constructed in Italy, for an expected capacity of about 100 MW



**Not disclosable**

**Client** > Primary Investment Fund  
**Plants amount** > No. 5  
**Global capacity** > 55+ MW

**Greenfield PV pipeline** | Different Regions, Italy

**2020**

**Activity** > TDD for potential M&A operations on 5 different greenfield PV projects to be developed in Italy, for a global expected capacity of about 55 MW



**Not disclosable**

**Client** > Primary Investment Fund  
**Plants amount** > No. 3  
**Global capacity** > 110 MW

**Greenfield PV pipeline** | Campania and Puglia Regions, Italy

**2020**

**Activity** > TDD for potential M&A operation on a PV pipeline consisting of 3 PV projects for a global expected capacity of about 110 MW



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



**Not disclosable**

**Client** > Primary Investment Fund  
**Plants amount** > Not disclosable  
**Global capacity** > 250+ MW

**Greenfield PV pipeline** | Sicilia and Puglia Region, Italy

**2020**

**Activity** > Acquisition of a greenfield PV pipeline for a global capacity of more than 250 MW



**Not disclosable**

**Client** > Primary Market player  
**Plants amount** > No. 1  
**Global capacity** > 18 MW

**Greenfield PV project** | Lazio Region, Italy

**2020**

**Activity** > TDD for potential M&A operation on 1 greenfield PV plant to be constructed in Italy, for an expected capacity of about 18 MW



**Not disclosable**

**Client** > Primary Investment Fund  
**Plants amount** > No. 1  
**Global capacity** > 25 MW

**Greenfield PV project** | Campania Region, Italy

**2020**

**Activity** > TDD for potential M&A operation on a different pipeline including a PV project to be developed in Italy, for a global expected capacity of about 25 MW

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



Banking

### Greenfield Projects – Banking



#### Blufield

**SPV** > Different SPVs

**Plants amount** > No. 10

**Global capacity** > 10 MW

**Greenfield PV project** | Sicily Region, Italy

**2020**

**Activity** > TDD for Financing of a greenfield pipeline of N. 10 greenfield PV project to be erected in Sicilia



#### Not discosable

**SPV** > Primary EPC and module supplier

**Plants amount** > No. 19

**Global capacity** > 180+ MW

**Greenfield PV project** | Italy and Spain

**2020 – in progress**

**Activity** > TDD for Financing of a greenfield pipeline of N. 19 greenfield PV projects to be erected in Italy and Spain



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



M&A  
Seller Side

### Greenfield Projects – M&A Seller side



**Not disclosable**

**Client** > Primary Investment Company

**Plants amount** > 1

**Global capacity** > 100+ MWp

**Greenfield PV project** | Apulia Region, Italy

**2018-2020**

**Activity** > M&A Advisory services over potential sale of a 100+ MW greenfield PV project



**Not disclosable**

**Client** > Reliable Investment Fund

**Plants amount** > 2

**Global capacity** > 100+ MWp

**Ready to build PV pipeline plant** | Lazio Region, Italy

**2020**

**Activity** > Vendor TDD for the selling of n. 2 greenfield PV projects to be constructed in Lazio Region, for an expected capacity of about 120 MW

## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



### Greenfield Projects – Project & Construction Management



#### European Energy

**Client** > European Energy A/S  
**SPV** > Palo Energia S.r.l.  
**Plants amount** > No. 1  
**Global capacity** > 28 MWp

**Palo project** | Puglia Region – Bari Province Italy

**2020-in progress**

**Activity** > Owner's engineering services from the Project acquisition and design phase to the testing and commissioning phases of the solar generator



#### European Energy

**Client** > European Energy A/S  
**SPV** > ASI Troia FV 1 S.r.l.  
**Plants amount** > No. 1  
**Global capacity** > 104 MWp

**Troia project** | Apulia Region, Italy

**2018-2020**

**Activity** > Owner's engineering services from the Project acquisition and design phase to the testing and commissioning phases of the solar generator



## 4. Remarkable Projects – PV

(Ref. period 2019 - to date)



Adv. on Business  
Development

### Greenfield Projects – Advisory on Business Development & other



#### E-Way Finance

**Client** > E-Way Finance S.r.l.

**Plants amount** > No. 25

**Global capacity** > 1,3 GWp

**PV pipeline project** | Different Regions, Italy

**2020 – in progress**

**Activity** > Technical assistance in the development of a greenfield PV pipeline to be constructed in Italy, for an expected capacity of around 1,3 GW



#### Not disclosable

**Client** > Reliable Investment Company

**Plants amount** > No. 5

**Global capacity** > 40+ MWp

**PV pipeline project** | Different Regions, Italy

**2020**

**Activity** > Technical assistance in the development for n. 5 greenfield PV projects to be constructed in Italy, for an expected capacity of 40+ MW

## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



M&A  
Buyer Side

### M&A Buyer side



#### Not disclosable

**Sponsor** > Primary Investment Fund  
**Plants amount** > No 8  
**Global capacity** > 83,1 MWp

#### Onshore wind pipeline | Different Regions | Italy

**Activity** > Technical services for the acquisition of a pipeline of no.8 wind farm already in operation and no. 2 greenfield project, globally sized 100+ MW.

Ongoing



#### Not disclosable

**Sponsor** > Primary Investment Fund  
**Plants amount** > No 3  
**Global capacity** > 67 MWp

#### Onshore wind pipeline | Basilicata Region | Italy

**Activity** > Acquisition of a pipeline of N. 3 brownfield wind farms for an overall capacity of 67 MW

2020



#### Not disclosable

**Sponsor** > Primary Investment Fund  
**Plants amount** > No 3  
**Global capacity** > 100+ MWp

#### Onshore wind pipeline | Basilicata Region | Italy

**Activity** > TDD for Acquisition of N. 3 operating wind farms for an overall capacity of about 106 MW

2020



## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



### Alerion Clean Power

**Client** > Alerion Clean Power S.p.A.  
**SPV** > Different SPVs  
**Plants amount** > No 3  
**Global capacity** > 120 MWp

**Project Alerion** | Basilicata, Campania, Sardegna | Italy

**2020**

**Activity** > TDD analyses and technical services (EYA) - M&A acquisition process



### Tages Capital

**Client** > Tages Capital S.p.A.  
**SPV** > Different SPVs  
**Plants amount** > No 8  
**Global capacity** > 142 MWp

**Project Moulin Verde – Renvico** | Different Regions | Italy

**2019**

**Activity** > TDD analyses and technical services (EYA) during the tender procedure - M&A acquisition process - Buy-side.



### Tages Capital

**Client** > Tages Capital S.p.A.  
**SPV** > Piano San Biagio  
**Plants amount** > No 1  
**Global capacity** > 30 MWp

**Project Aurora** | Calabria | Italy

**2019-2020**

**Activity** > TDD analyses - M&A acquisition process



### Whysol Investments

**Client** > Whysol Investments  
**SPV** > Elce Energia  
**Plants amount** > No 1  
**Global capacity** > 24 MWp

**Project Elce** | Puglia | Italy

**2019-2020**

**Activity** > TDD analyses and technical services (EYA) - M&A acquisition process

## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)

M&A  
Buyer Side



### PLT – Banzi Project

**Client** > PLT Energia  
**SPV** > Veronagest Wind 127 S.r.l.  
 Veronagest Wind 149 S.r.l.  
**Plants amount** > No 2  
**Global capacity** > 52 MWp

**Onshore wind projects RtB** | Basilicata Region | Italy

**2019**

**Activity** > TDD for acquisition of 2 wind farms ready to build.



### Ardian-Ariel

**Client** > Ardian  
**SPV** > N.A.  
**Plants amount** > No 1  
**Global capacity** > 98,9 MWp

**Monte Grighine Wind Farm Project** | Sardinia Region, Italy

**2019**

**Activity** > TDD & EYA for acquisition of 1 wind farm already in operation



### Glenmont Partners

**Client** > Glenmont Partners  
**SPV** > Andali Energia S.r.l.  
**Plants amount** > No 1  
**Global capacity** > 36 MWp

**Andali Project** | Calabria Region | Italy

**2019**

**Activity** > **Step 1** Acquisition of 1 onshore wind farm. TDD Analyses & EYA



### Flipper

**Client** > Glenmont Partners  
**SPV** > Minerv Messina  
**Plants amount** > No 1  
**Global capacity** > 42 MWp

**Flipper Project** | Sicily Region | Italy

**2019**

**Activity** > Acquisition of a wind farm already in operation sized about 42 MWp  
 TDD analyses and technical services (EYA)



## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



### PLT - San Demetrio Project

**Client** > PLT Energia  
**Plants amount** > No 1  
**Global capacity** > 21 MWp

**Onshore wind farm project ready to build**  
 Calabria Region - Cosenza Province | Italy

**Activity** > TDD for acquisition of a wind farm ready to build.

2019



### Not disclosable

**Sponsor** > Primary Investment Fund  
**Plants amount** > No 4  
**Global capacity** > 9 MWp

**Onshore wind farm** | Lazio Region - Frosinone Province | Italy  
**Activity** > TDD & EYA for acquisition of 1 wind farm already in operation.

2019



### Ardian

**Client** > Ardian  
**SPV** > C&C Tolve S.r.l. - Parco Eolico  
 Forleto Nuovo 2 S.r.l. - Serra Energie S.r.l.  
**Plants amount** > No 3  
**Global capacity** > 37,2 MWp

### Tolve Wind Farms Project

Basilicata Region - Potenza Province | Italy

**Activity** > TDD for acquisition & EYA of 3 wind farms ready to build

2017 - 2018



### Quercus

**Client** > QUERCUS  
**Plants amount** > No 1  
**Global capacity** > 48 MWp

### Aeolus Project | Italy

**Activity** > Purchase of 50% wind power plant in operation in Pietramontecorvino (Foggia)

2018

## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



Banking

### Banking



#### Not Disclosable

**Sponsor** > Primary investment fund  
**Lenders** > Not disclosable  
**Plants amount** > No 4  
**Global capacity** > 114 MWp

**N.A.** | Differen Regions | Italy

**Ongoing**

**Activity** > TDD Activity Financing of N. 4 wind farm in operation sized 114 MW



#### Not Disclosable

**Sponsor** > Not disclosable  
**Lenders** > Not disclosable  
**Plants amount** > No 4  
**Global capacity** > 98,4 MWp

**N.A.** | Differen Regions | Italy

**Ongoing**

**Activity** > TDD Activity for Financing of N. 4 wind farm in operation sized 98,4 MW



#### Byom – Fera

**Sponsor** > Libeccio Srl  
**Lenders** > MPS Capital Service S.p.A  
**Plants amount** > No 1  
**Global capacity** > 23,8 MWp

**Libeccio Wind Farm** | Sicily | Italy

**2020**

**Activity** > Activity Financing of N. 1 wind farm in operation sized 23,8 MWp.



## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



### Ardian

**Sponsor** > 3New Srl  
**Lenders** > MPS Capital Service S.p.A  
**Plants amount** > No 1  
**Global capacity** > 22,5 MWp

**Mimiani Wind Farm** | Sicily | Italy

2020

**Activity** > Activity Financing of N. 1 wind farm in operation sized 22,5 MWp.



### Not Disclosable

**Sponsor** > Not Disclosable  
**Lenders** > BPM  
**Plants amount** > No 1  
**Global capacity** > 24 MWp

**N.A.** | Sicily | Italy

2020

**Activity** > Activity Financing of N. 1 wind farm in operation sized 24 MW



### Ardian

**Sponsor** > Ardian – 4New  
**Lenders** > New Montegrighine  
**Plants amount** > No 1  
**Global capacity** > 99 MWp

**Monte Grighine Project** | Sardinia | Italy

2020

**Activity** > Assistance to the sponsor in financing of 1 wind farm already in operation sized about 99 MWp.



### Not Disclosable

**Sponsor** > Primary investment fund  
**Plants amount** > No 1  
**Global capacity** > 24 MWp

**N.A.** | Differen Regions | Italy

2020

**Activity** > Activity Financing of N. 3 wind farm in operation sized 106 MW

## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



### Daunia Ascoli - Daunia Savignano

**Sponsor** > Daunia Ascoli - Daunia Savignano companies of 3NEW and Margherita

**SPV** > Daunia Ascoli and Daunia Savignano

**Plants amount** > No 2

**Global capacity** > 132 MWp

**Daunia Project** | Puglia and Campania Region | Italy

2019

**Activity** > Financing of a 2 Wind Farms already in operation sized about 132 MWp



### FriEL Green Power

**Lenders** > BPM

**Plants amount** > No 1

**Global capacity** > 70 MWp

**Campidano Project** | Sardinia Region | Italy

2019

**Activity** > Financing of a wind farm already in operation sized about 70 MWp.



### Tozzi Green

**SPV** > Different SPVs

**Lenders** > Natixis SA, BNL, MPS

**Plants amount** > No 3

**Global capacity** > 52,5 MWp

**Eolo Project** | Sicily and Puglia Region | Italy

2019

**Activity** > Financing of a 3 Wind Farms already in operation sized about 52,5 MWp.



## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



### Fri-El Green Power

**Lenders** > Unicredit - Natixis  
**SPV** > Green Energy Sardegna S.r.l. -  
 Eolica P.M. S.r.l. - FriEL Albareto S.r.l.  
**Plants amount** > No 3  
**Global capacity** > 102,35 MWp

**"Medio Campidano"** Wind Farm | Medio Campidano Province; **2018 - 2019**  
**"Morcone Pontelandolfo"** Wind Farm | Campania Region;  
**"Albareto"** Wind Farm | Emilia Romagna Region | Italy

**Activity** > Financing of 3 onshore wind farms, with a total power of 102,35 MWp.



### Glennmont Partners

[Wind – Finance]  
**Client** > Glennmont Partners  
**SPV** > Andali Energia S.r.l.  
**Plants amount** > No 1  
**Global capacity** > 36 MWp

**Andali Project** | Calabria Region | Italy **2019**

**Activity** > **Step 2** Financing of 1 onshore wind farm.



### FriEL Green Power

**Sponsor** > FriEL Green Power  
**SPV** > Golden FriEL Colle Sannita  
**Plants amount** > No 1  
**Global capacity** > 28,6 MWp

**FriEL ColleSannita Project** | Campania Region | Italy **2019**

**Activity** > Financing of 1 onshore wind farm.

CONFIDENTIAL

## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



M&A on  
Greenfield

### M&A on Greenfield Projects



**Not disclosable**

**Sponsor** > Primary Investment Fund

**Plants amount** > No 2

**Global capacity** > 16 MWp

**Onshore wind pipeline** | Different Regions | Italy

**Activity** > Technical services for the acquisition of a pipeline of no.8 wind farm already in operation and no. 2 greenfield projects, globally sized 100+ MW.

**Ongoing**



**Not disclosable**

**Sponsor** > Primary WIND player

**Plants amount** > No 1

**Global capacity** > 19,8 MWp

**Onshore wind project** | Basilicata Region | Italy

**Activity** > Technical services for the acquisition of a RtB wind project sized 19,8 MW.

**2020**



**Not disclosable**

**Sponsor** > Primary Investment Fund

**Plants amount** > No 1

**Global capacity** > 54 MWp

**Onshore wind project** | Sardegna Region | Italy

**Activity** > Technical services for the acquisition of a RtB wind project sized 54 MW.

**2020**



**Not disclosable**

**Sponsor** > Primary WIND player

**Plants amount** > No 2

**Global capacity** > 52 MWp

**Onshore wind project** | Puglia, Campania Regions | Italy

**Activity** > Technical services for the acquisition of no. 2 wind projects under development in Italy and globally sized 52 MW.

**2020**



## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



### Not disclosable

**Sponsor** > Primary WIND player

**Plants amount** > No 1

**Global capacity** > 23 MWp

**Onshore wind project** | Sardegna Region | Italy

**Activity** > Technical services for the acquisition of a RtB wind project sized 23,1 MW.

2020



### Not disclosable

**Sponsor** > Primary WIND player

**Plants amount** > No 1

**Global capacity** > 23 MWp

**Onshore wind project** | Sardegna Region | Italy

**Activity** > Technical services for the acquisition of a RtB wind project sized 23,1 MW.

2020



### Not disclosable

**Sponsor** > Primary Investment Fund

**Plants amount** > No 9

**Global capacity** > 141 MWp

**Onshore wind pipeline** | Different Regions | Italy

**Activity** > TDD analysis and technical services during the tender procedure for the acquisition of a wind portfolio composed by n° 8 operating wind farms and n° 9 greenfield wind projects

2019



### Not disclosable

**Sponsor** > Primary WIND player

**Plants amount** > No 1

**Global capacity** > 39 MWp

**Onshore wind project** | Puglia, Campania Regions | Italy

**Activity** > Acquisition of a greenfield wind farm project sized about 39 MW

2019

## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



**Client > Glennmont Partners**  
**Plants amount > No 1 WIND plant**  
**Global capacity > 60 MWp**



**Client > FRV**  
**Plants amount > No 1 WIND plant**  
**Global capacity > 40 MWp**



**Ardian**  
**Client > Ardian**  
**Plants amount > No 8**  
**Global capacity > 292 MWp**

**Onshore wind farms pipeline** | Different Regions | Italy **2016-2017**  
**Activity >** Feasibility study, yield assessment and TDD for acquisition of No 4 wind projects ready to build and of No 4 wind farms already in operation.



**European Energy - Monte Milone**  
**Client > European Energy A/S**  
**Plants amount > No 1**  
**Global capacity > 60 MWp**

**Onshore wind project RtB** | Basilicata Region Italy **2016-2017**  
**Activity >** TDD & EYA for acquisition of a wind farm ready to build.



**European Energy** [Wind – M&A]  
**Client > European Energy**  
**Plants amount > No 1**  
**Global capacity > 20 MWp**

**“Oppido” Project Step 1** | Basilicata - Italy **2016**  
**Activity >** TDD & EYA for acquisition of an onshore wind farm ready to build



## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



M&A  
Seller Side

### M&A Seller Side



#### Not disclosable

**Sponsor** > Not disclosable

**Plants amount** > No 13

**Global capacity** > 315 MWp

**Onshore wind pipeline** | Different Regions | Italy

**Activity** > Technical advisory services on an onshore wind portfolio, composed by N. 13 wind farms located in Italy and globally sized about 315 MWp, for the support over the relevant selling process

**Ongoing**



#### Not disclosable

**Sponsor** > Not disclosable

**Plants amount** > No 13

**Global capacity** > 315 MWp

**Onshore wind pipeline** | Different Regions | Italy

**Activity** > Technical advisory services on an onshore wind portfolio, composed by N. 10 wind farms located in Italy and globally sized about 303 MWp, for the support over the relevant selling process

**Ongoing**



#### EOS Investments

**Sponsor** > EOS Investments

**Plants amount** > Wind no. 18

**Global capacity** > Wind 23 MWp

**Project Flight - Onshore Renewable pipeline** | Different Regions | Italy

**Activity** > Tech. advisory services over Selling Process of 18 operating wind farms and 39 operating PV plants, for a total power of 75 MW

**2019**

## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



### Project & Construction Management



#### Glennmont Partners

**Client** > Glennmont Partners

**SPV** > Andali Energia S.r.l.

**Plants amount** > No 1

**Global capacity** > 36 MWp

**Andali Project** | Calabria Region | Italy

**2019**

**Activity** > Monitoring of the worksite over the construction, with particular focus on the implementation of the WTGs' foundations. Definition of the testing procedures and monitoring of the relevant phase.



#### Ardian

**SPV** > C&C Tolve S.r.l. - Parco Eolico  
Forleto Nuovo 2 S.r.l. - Serra Energie S.r.l.

**Plants amount** > No 3

**Global capacity** > 37,2 MWp

**Tolve Wind Farms Project** | Basilicata Region | Italy

**2017 – 2018**

**Activity** > Owner's engineering services from the NTP to the take over of the windfarms.



#### European Energy

**Client** > European Energy A/S

**SPV** > Save Oppido

**Plants amount** > No 1

**Global capacity** > 20 MWp

**Oppido Lucano** | Basilicata Region – Potenza Province | Italy

**2016 – 2017**

**Activity** > Monitoring of the site over the construction phase and review of the progress of the works, with respect to the contractual provisions.



## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



Advisory on  
Bus. Dev.

### Advisory on business development & other technical services



**Not disclosable**

**Client** > Not disclosable  
**Plants amount** > No 20  
**Global capacity** > 1+ GWp

**Not disclosable** | Puglia Region | Italy

**Activity** > Analysis and assistance over the potential development of a wind pipeline globally sized 1+ GW

2020



**Not disclosable**

**Client** > Primary Investment Fund  
**Plants amount** > No 2  
**Global capacity** > 28 MWp

**Not disclosable** | Different Regions | Italy

**Activity** > Analysis and assistance over the potential development of a wind pipeline consisting of 2 projects globally sized 28,2 MW

2020



**Not disclosable**

**Client** > Primary Investment Fund  
**Plants amount** > No 1  
**Global capacity** > 150 MWp

**Onshore wind project** | Calabria Regions | Italy

**Activity** > Analysis and assistance over the potential development of a wind project consisting of 45 WTGss globally sized 150 MW

2020



**Alerion Clean Power**

**Client** > Alerion Clean Power S.p.A.  
**Plants amount** > No 17  
**Global capacity** > 564,3 MWp

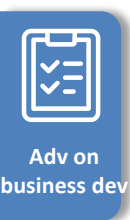
**Alerion Portfolio** | Several Regions | Italy, Spain, Bulgaria

**Activity** > Life assessment analysis of the Wind portfolio.

2020

## 5. Remarkable Projects – WIND

(Ref. period 2018 - to date)



### Not disclosable

**Client** > Primary Investment Fund  
**Plants amount** > No 1  
**Global capacity** > 13 MWp

**Not disclosable** | Puglia Region | Italy

**2020**

**Activity** > Energy yield assessment of No 1 greenfield project and evaluation of the relevant layout optimizations.



### Not disclosable

**Client** > Primary Investment Fund  
**Plants amount** > No 2  
**Global capacity** > 36 MWp

**Not disclosable** | Basilicata Region | Italy

**2020**

**Activity** > Analysis of the layout scenarios in the view of the Project NPV optimization (i.e. optimization of both energy production, revenues and costs) over a target life-span of 30 years.



### PLT

**Client** > PLT Engineering S.r.l.  
**Plants amount** > No 1  
**Global capacity** > 16 MWp

**Timpe Muzzunetti** | Calabria Region | Italy

**2019**

**Activity** > Energy yield assessment of No 1 greenfield project and evaluation of the relevant layout optimizations.



### Foresight

**Client** > Foresight Group  
**Plants amount** > No 1  
**Global capacity** > 36 MWp

**Casalduni** | Campania Region | Italy

**2018**

**Activity** > Energy yield assessment of No 1 greenfield project.